



FOR IMMEDIATE RELEASE

Unilever US Selects ES3 as Distribution Solution for Home & Personal Care products for the Grocery Channel in the Northeast and Mid-Atlantic Region

Keene, NH: February 20, 2008 – ES3, LLC announced today that it has entered into a long-term agreement with Unilever North America under which Unilever will utilize ES3's multi-manufacturer, automated facility in York, PA as their distribution center for home and personal care products to the grocery channel in the Northeast and Mid-Atlantic regions. ES3 has serviced Unilever's food products from this state-of-the-art facility since 2005. ES3 will also manage the transportation of these products from ES3's distribution facility to Unilever's customers.

"ES3 is a valuable partner in improving supply chain collaboration to provide an efficient, effective, and sustainable supply chain solution that ensures product availability at the shelf. Their commitment to eliminating a step in the supply chain and taking product directly to the store will change the industry," said Steve Innes, Vice President Supply Chain, Unilever US. "We are active partners with ES3 in improving service levels, reducing costs, increasing quality, and creating a more sustainable supply chain solution."

"We are pleased to expand our relationship with Unilever by adding their home and personal care products to our facility. Unilever is one of the largest and most innovative manufacturers in the country. We appreciate the support that they have provided in developing our consolidated order solution that provides order-to-delivery cycles of multiple manufacturers' products in less than 24 hours to retailers' distribution centers. We look forward to their thought leadership as we expand our services, this year, to go directly from our facility to the retailers' stores," said Brenda Hambleton, ES3's Chief Customer Officer.

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About Unilever

Unilever [NYSE: UL, UN], one of the world's largest consumer products companies, aims to add vitality to life by meeting everyday needs for nutrition, hygiene and personal care. Each day, around the world, consumers make 160 million decisions to purchase Unilever products. The company has a portfolio of brands that make people feel good, look good and get more out of life.

In the United States these brands include recognized names such as: Axe, "all," Ben & Jerry's, Bertolli, Breyers, Caress, Country Crock, Degree, Dove personal care products, Good Humor, Hellmann's, Klondike, Knorr, Lipton, Popsicle, Promise, Q-Tips, Skippy, Slim-Fast, Snuggle,

Suave, Sunsilk and Vaseline. All of the preceding brand names are registered trademarks of the Unilever Group of Companies. Dedicated to serving consumers and the communities where we live, work and play, Unilever in the United States employs approximately 13,000 people in more than 60 office and manufacturing sites in 24 states and Puerto Rico – generating nearly \$10 billion in sales in 2006. For more information, visit www.unileverusa.com.

About ES3

ES3's investment in the world's largest grocery warehouse has changed the way products move from manufacturer to market. ES3 has provided the industry with the scale, technology, and expertise necessary to improve supply chain efficiency by eliminating manufacturer mixing centers and retailer distribution centers. The result is a more sustainable solution that provides better service, lower costs, and higher quality. Additionally, ES3's solution provides manufacturers and retailers with real-time visibility to product movement from the factory to the store. For more information about the company, [visit www.es3.com](http://www.es3.com) or [contact Media Relations at 603.354.4684](tel:6033544684).

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