



**FOR IMMEDIATE RELEASE**

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**CONAGRA FOODS SELECTS NEW ES3 FACILITY AS DISTRIBUTION CENTER  
FOR NORTHEAST AND MID-ATLANTIC REGION**

**Keene, NH; August 21, 2002** - ES3, LLC announced today that it has entered into a long-term agreement with ConAgra Foods, Inc. under which ConAgra Foods will utilize ES3's York, Pennsylvania facility as a distribution center for shelf stable products supplied to retail and food service customers in the Northeast and Mid-Atlantic regions.

"We are pleased to partner with one of the largest food manufacturers in the country to improve and streamline its supply chain," said Geoff Davis, Executive Vice President of ES3. "The scale and scope of ConAgra Foods product offerings coupled with ES3's ability to fill consolidated orders within 24 hours creates a powerful, customer-focused relationship. This is another important step forward in our pursuit to make the packaged goods supply chain more efficient."

"This collaboration with ES3 will help ConAgra Foods better serve our customers and more effectively respond to their changing supply chain needs" said Doug Knudsen, President Retail Sales.

ES3 has redesigned the consumer packaged goods supply chain by fundamentally changing the way that products move from manufacturer to market. ES3 provides the industry with the scale, technology and expertise necessary to realize savings from a collaborative, just-in-time distribution solution. ES3's state-of-the-art automated facility in York will deliver multi-manufacturer consolidated orders to customers throughout the Northeast and Mid-Atlantic regions within 24 hours by utilizing electronic information exchange (EDI, XML or direct machine-to-machine communications) and automation. Manufacturers and their customers have real-time visibility to inventory and are able to monitor shipments from end-to-end through ES3's web-based reporting and proprietary supply chain systems. For more information on the company, visit ES3's website at [www.ES3.com](http://www.ES3.com).